

Project: SCADA_r Competitive Upgrade Upgrade

Customer: Sample ITS SCADA_r Competitive Upgrade Quote

For: Sample Customer

Project #: XXXX

By: Integrated Telecommunication Systems Inc.

Date: XX/YY/ZZZZ

Product	Type	Total
Hardware	H	\$2,950.00
Software	S	\$15,648.00
Labor (in house)	L	\$4,250.00
Trips (on site)	T	\$5,600.00
Project Total		\$28,448.00

Notes:

- 1 Customer must sign *Statement of Work - SCADA_r Basic* . If the document does not meet customer requirements ITS can provide a custom *Statement of Work - SCADA_r Advanced* document. This custom document requires a billable trip to the customer as well as time and materials to generate the document.
- 2 Year 2000 Readiness Disclosure: The system proposed within this document consists of products manufactured by Motorola, Micron, Wonderware, Microsoft, and others. Currently, each manufacturer claims that the products referenced within are Year 2000 compliant. As system integrators, Integrated Telecommunication Systems does not provide additional Year 2000 assurances beyond what is currently offered by each referenced manufacturer.
- 3 This quotation does not include any hardware or installation pricing for MOSCAD FIU or RTU(s).
- 4 Payment terms are 35% upon receipt of order, 45% upon delivery, and 20% upon completion. Invoices are payable within thirty (30) days with interest on the unpaid balance at the rate of 1-1/2% per month.
- 5 All equipment becomes property of customer upon receipt.
- 6 ITS SCADA_r, GFU-RF, IFU-RF and GRTU-RFb include a sixty (60) day warranty beginning upon completion of System Integration Trip.
- 7 ITS SCADA_r customer references available upon request.

Customer Sign-Off:

Print Name

Customer Signature

Date

The Customer **MUST** sign and fax (847-368-0270) a copy of this front page to Integrated Telecommunication Systems confirming agreement with the terms and conditions defined in this proposal.

Project: SCADArf Competitive Upgrade Upgrade

Customer: Sample ITS SCADArf Competitive Upgrade Quote

For: Sample Customer

Project #: XXXX

By: Integrated Telecommunication Systems Inc.

Date: XX/YY/ZZZZ

SOFTWARE

Item	Qty	Model	Type	Description	Unit Price	Extended
1	1	RF100-I	S	ITS SCADArf with MOSCAD & Intrac Support (up to 100 sites)	\$6,500.00	\$6,500.00
2	1	01-0075	S	InTouch Development, 60K Tag System, V8.0	\$10,543.00	\$10,543.00
2 a	1	Credit	S	SCADArf Competitive Upgrade (requires return of existing Intellution key / license)	(\$7,000.00)	(\$7,000.00)
3	1	IFIU-RF	S	Intrac FIU Application Program with SCADArf Support	\$1,500.00	\$1,500.00
4	1	GFIU-RF	S	MOSCAD FIU Application Program with SCADArf Support	\$1,650.00	\$1,650.00
5	1	GRTU-RFb	S	MOSCAD RTU Application Program with Basic SCADArf Support (monitor only)	\$1,350.00	\$1,350.00
6	1	NU10055204	S	PC Anywhere Remote Dial-up Software (used for ITS Support, requires phone line)	\$225.00	\$225.00
7	1	F2316	S	MOSCAD Programming Toolbox V9.50	\$660.00	\$660.00
8	2	V377	S	MOSCAD 3rd Party Protocols (MODBUS)	\$110.00	\$220.00
Subtotal						\$15,648.00

ENGINEERING SERVICES

Item	Qty	Model	Type	Description	Unit Price	Extended
7	1	IFIU-Cfg	L	IFIU-RF Configuration	\$750.00	\$750.00
8	1	GFIU-Cfg	L	GFIU-RF Configuration	\$750.00	\$750.00
9	1	GRTU-Cfg	L	GRTU-RF Configuration	\$750.00	\$750.00
10	1	10031	L	SCADArf Installation & Configuration	\$2,500.00	\$2,500.00
10 a	1	Credit	L	ITS SCADArf Hardware Credit (requires an ITS provided computer)	(\$500.00)	(\$500.00)
11	1	10002	T	System Integration Trip	\$2,000.00	\$2,000.00
11 a	3	10003	T	System Integration Trip - Up to three (3) days onsite - Integration & Operator Training at customer location	\$1,200.00	\$3,600.00
Subtotal						\$9,850.00

HARDWARE

Item	Qty	Model	Type	Description	Unit Price	Extended
12	1	MPC-910i	H	MILLENNIA 910i PROFESSIONAL (D500S) Microsoft(R) Windows(R) XP Professional w/SP1 Intel Pentium 4 Processor 2.60GHz w/HT (800FSB)(512K cache) 256MB Dual Channel DDR400 SDRAM- 2 DIMMs 40GB ATA-100 hard drive (7200RPM) 16x48x Variable Speed DVD-ROM w/WinDVD 4 (D) 1.44MB 3.5" Floppy Drive (D) 64MB nVidia Geforce2 MX400 AGP Card w/(VGA, TV-out) 17in MPC CM720F Monitor (16in viewable, .25mm dp) Integrated Flex 6 Audio 56K US Robotics Data/Fax Controller Modem Intel Integrated Gigabit Ethernet (10/100/1000) Network Connection MPC Optical Wheel Mouse Minitower Millennia-D Microsoft Office XP Professional with Publisher DT 1st-3rd Yr Parts, Tech Support & On-site (MPC)	\$1,960.00	\$1,960.00
13	1	CTL494625	H	Rocket 4 port controller w/Quad DB9M cables (provides 4 serial ports)	\$295.00	\$295.00
14	1	HP417920	H	HP LaserJet 1000 with 15 foot USB printer cable (SCADArf Report Printer)	\$350.00	\$350.00
15	1	EP860105	H	Epson LQ 570e - 24 pin narrow carriage dot matrix printer with 10 foot LPT cable (SCADArf Alarm Printer)	\$345.00	\$345.00
Subtotal						\$2,950.00